

BZIPPY

WHLS CATALOG 2022

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BZIPPYANDCOMPANY.COM

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Thank you for your interest in our work!

Founded in 2008 by artist Bari Ziperstein, BZIPPY is a ceramic furniture and housewares company producing open edition wares. Inspired by architecture and industrial design, BZIPPY builds on a taxonomy of slab-based and extruded forms to deliver high-quality, rigorously handbuilt, functional ceramic objects. BZIPPY furniture and housewares are included in multiple high-end showrooms, lifestyle stores, and its clients include some of the most prominent interior designers working today. Their work can be found in design-forward private homes and in public venues around the world as well as on the pages of taste-making trade publications. The studio also produces Collectible Design works and Ziperstein's fine art practice.



A few notes about our products...



- BZIPPY ceramic goods are one-of-a-kind stoneware / earthenware editions including furniture, planters and home accessories.
- Each piece is designed, hand-built, glazed, and fired in our Los Angeles facility by a team of skilled ceramicists and artists.
- Variations occur throughout the hand made process; final products may vary slightly from the listed dimensions or possess innate morphs. The tension between uniformity and character is inherent to our fabrication process.
- We recommend that wholesale orders are placed on a quarterly basis, as the typical lead time for high-quantity orders is about 12-14 weeks upon payment.
- High-quantity wholesale orders are shipped freight in large, palletized cardboard crates – please let us know if you are not able to receive a palletized shipment. The studio follow rigorous packing standards to maintain safe arrival.
- We also offer local pickup from our studio and white glove delivery in the greater Los Angeles area,
- We appreciate your business and strive to provide an excellent experience – please don't hesitate to reach out with any questions or concerns.

Finishes/Glazes

Glazes are indoor / outdoor safe. Note for outdoor use: in colder climates, we advise bringing products indoors in the Winter. Up to 5 test tiles can be provided upon request, free of charge, but we ask that clients pay for shipping. Full glaze kits are available for purchase on our website.


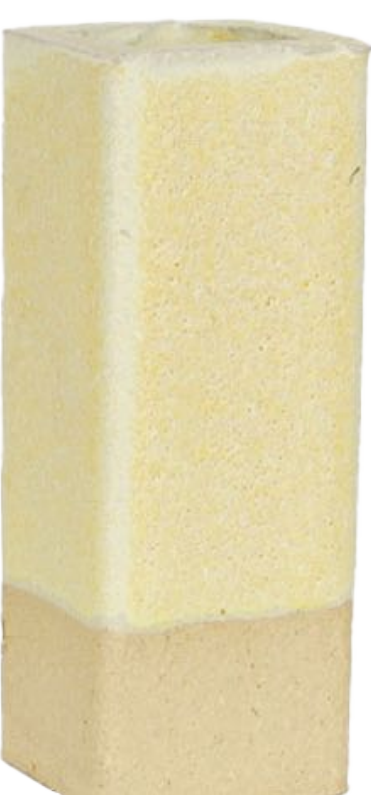

A note about our glaze application: small works are dipped in glaze resulting in a smooth glazed surface. Large scale pieces, such as furniture, require a brushed glaze application, at times resulting in a more varied surface application. All test tiles below are dipped and may not capture the nuances of each glaze. If ordering larger works, we recommend taking a look at images of completed units for larger surface application examples on our website. Please request a glaze catalog for expanded glaze profiles.

Every glaze has its own finish quality. Please reference the following legend to indicate the finish quality of each glaze. Finish qualities are innate and cannot be customized.

- G = glossy
- S = satin
- M = matte

Please note that glazes are unique and their finishes vary due to the firing process and handmade quality. Every glaze has a unique profile and range of possible variation, as indicated by the following scale:

1. This glaze is stable and rarely varies beyond its test tile.
2. This glaze is dimensional and will show tonal variation upon firing.
3. This glaze is atmospheric and varies significantly upon firing (such as crawling).

RAW TERRACOTTA  M 1	CLEAR TERRACOTTA  G 1	ROYAL DANISH TERRACOTTA  G 1	GLOSS WHITE  G 1	MARSHMALLOW  S 1	CREAM  M 3	DUNES  M 2	GLOSS TAN  G 2	DRIPPY PALLADIUM  G 3	CHERRY RED  S 1
GLOSS RED  G 1	SUNSET PINK  G 2	GLOSS ORANGE  G 1	GOLDERNROD  G 3	TANGERINE ICE  M 3	BUTTERY YELLOW  M 1	GLOSS YELLOW  G 1	CHARTREUSE  S 1	CHROME GREEN  G 1	PAMS GREEN  G 2
GLOSS MINT  G 1	JADE  G 3	ALMOST TEAL  S 1	BLUE OPAL  G 2	KLEIN BLUE  M 1	PAM'S BLUE  G 2	MOTTLED BLUE  G 2	BLUE MATTE  M 3	BABY BLUE  S 1	MILKY WAY  M 3

* Custom glazes: at this time we cannot accommodate any glaze research or special colorways beyond our palette.

Finishes/Glazes

LAPIS SATIN  S 1	SNOWY PLUM  G 3	PINK ICE  G 3	SPECKLED BLUE GRAY  G 1	RUSTY BLUE SHINO  G 3	STEEL GRAY SHINO  S 3	ACAI MATTE  M 3	ESPRESSO  S 2	ANALINE GREEN  G 3	CINNAMON  G 1
PALLADIUM  G 1	IRON GATE  M 2	GLOSS BLACK  G 1	New in 2022:		SORBET PINK  G 2	CHOCOLATE  G 1			

Trade Catalog

SHOWN IN MARSHMALLOW
GLAZES INTERCHANGEABLE - CAN BE ORDERED IN ANY COLOR

Furniture








NAME	SKU	SIZE L X W X H	NOTES	PRICE
DOUBLE TIER HEX SIDE TABLE	DT_ST	19" X 19" X 17"	VIEW ALL COLOR WAYS	\$1,485 WHLS / \$2,970 MSRP
TRIPLE TIER HEX SIDE TABLE	TT_ST	19" X 19" X 17"	VIEW ALL COLOR WAYS	\$1,485 WHLS / \$2,970 MSRP
TALL HEX SIDE TABLE	TH_ST	13" X 13" X 22"	VIEW ALL COLOR WAYS	\$1,350 WHLS / \$2,700 MSRP
XL TALL HEX SIDE TABLE	XL_TH_ST	19" X 19" X 22.5"	VIEW ALL COLOR WAYS	\$1,675 WHLS / \$3,350 MSRP
EXTRA SMALL DOUBLE TIER CLOUD SIDE TABLE	XS_DT_CST	15.5" X 15.5" X 15.5"	VIEW ALL COLOR WAYS	\$1,350 WHLS / \$2,700 MSRP

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NAME	SKU	SIZE L X W X H	NOTES	PRICE
 DOUBLE TIER CLOUD SIDE TABLE	DT_CST	15" X 15" X 18"	VIEW ALL COLOR WAYS	\$1,485 WHLS / \$2,970 MSRP
 DOUBLE TIER CLOUD COFFEE TABLE	DT_CCT	23" X 23" X 18"	VIEW ALL COLOR WAYS	\$2,500 WHLS / \$5,000 MSRP
 EXTRA SMALL TRIPLE TIER CLOUD SIDE TABLE	XS_TT_CST	16" X 16" X 17"	VIEW ALL COLOR WAYS	\$1,500 WHLS / \$3,000 MSRP
 TRIPLE TIER CLOUD SIDE TABLE	TT_CST	16" X 16" X 22"	VIEW ALL COLOR WAYS	\$1,755 WHLS / \$3,510 MSRP
 EXTRA LARGE TRIPLE TIER CLOUD SIDE TABLE	XL_TT_CST	20" X 20" X 22"	VIEW ALL COLOR WAYS	\$2,350 WLS / \$4,700 MSRP

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NAME	SKU	SIZE L X W X H	NOTES	PRICE
LEDGE SIDE TABLE	LST	1675" X 18" X 21" LEDGE DROP OF 2.5"	VIEW ALL COLOR WAYS	\$1,755 WHLS / \$3,510 MSRP
SHORT CASTLE SIDE TABLE	CAST_SHORT	17" X 17" X 17"	VIEW ALL COLOR WAYS	\$1,485 WHLS / \$2,970 MSRP
TWISTED CASTLE SIDE TABLE	CAST_TWIST_ST	18" X 18" X 17.75"	VIEW ALL COLOR WAYS	\$1,566 WHLS / \$3,132 MSRP
TALL TWISTED CASTLE SIDE TABLE	T_CAST_TWIST_ST	14.25" X 14.25" X 22"	VIEW ALL COLOR WAYS	\$1,566 WHLS / \$3,132 MSRP
XL HEX PLANTER	PLAXL	13" X 13" X 14" (FITS 9.5" ROUND POT)	WATER TRAY INCLUDED DRAINAGE HOLE AT BASE VIEW ALL COLOR WAYS	\$795 WHLS / \$1,590 MSRP

Planters



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NAME	SKU	SIZE L X W X H	NOTES	PRICE
XXL HEX PLANTER	PLAXXL	19" X 19" X 22.5" (FITS 13" ROUND POT)	DRAINAGE HOLE AT BASE VIEW ALL COLOR WAYS	\$1,675 WHLS/ \$3,350 MSRP
LARGE SCALLOP	SV_LARGE	15.25" X 15.25" X 11.25" (FITS 11" ROUND POT)	DRAINAGE HOLE AT BASE VIEW ALL COLOR WAYS	\$618 WHLS / \$1,236 MSRP
THE FUTURIST XL CIRCLE PLANTER	FP1	12" X 12" X 15.5"	DRAINAGE HOLE AT BASE VIEW ALL COLOR WAYS	\$446.50 WHLS / \$893 MSRP
THE FUTURIST XL OVAL PLANTER	FP2	11" X 11" X 16"	DRAINAGE HOLE AT BASE VIEW ALL COLOR WAYS	\$446.50 WHLS / \$893 MSRP
THE FUTURIST XL DOUBLE OVAL PLANTER	FP3	11" X 11" X 23"	DRAINAGE HOLE AT BASE VIEW ALL COLOR WAYS	\$525 WHLS / \$1,050 MSRP



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NAME	SKU	SIZE L X W X H	NOTES	PRICE
CLOUD PLANTER	DT_CPLA	17" X 17" X 23" (FITS 9.5" ROUND POT)	VIEW ALL COLOR WAYS	\$1,802.50 WHLS / \$3,605 MSRP
TWISTED CASTLE PLANTER	CAST_TWIST	18" X 18" X 17" (FITS 12" ROUND POT)	VIEW ALL COLOR WAYS	\$1,566 WHLS / \$3,132 MSRP
GIANT CLOVER BALL PLANTER	GCB	24.75" X 25.75" X 22" (FITS 16" ROUND POT)	VIEW ALL COLOR WAYS	\$2,625 WHLS / \$5,250 MSRP
SHORT SCALLOP	SV_SHORT	10.5" X 10" X 9.5"	VIEW ALL COLOR WAYS	\$205 WHLS / \$410 MSRP
TALL SCALLOP	SV_TALL	9.25" X 8.75" X 13"	VIEW ALL COLOR WAYS	\$260 WHLS / \$520 MSRP

Tabletop



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NAME	SKU	SIZE L X W X H	NOTES	PRICE
OVAL SCALLOP	SV_OVAL	10" X 10" X 11.5"	VIEW ALL COLOR WAYS	\$205 WHLS / \$410 MSRP
CIRCLE TOP SMALL 2	CT2 SM	4" X 4" X 8.5"	VIEW ALL COLOR WAYS	\$161.50 WHLS / \$323 MSRP
CIRCLE TOP SMALL 3	CT3 SM	4" X 4" X 9"	VIEW ALL COLOR WAYS	\$161.50 WHLS / \$323 MSRP
CIRCLE TOP LARGE	CT6 LG	4" X 4" X 12.75"	VIEW ALL COLOR WAYS	\$185 WHLS / \$370 MSRP
TUBE LARGE DIAMOND	TUB1	7" X 7" X 7.5"	VIEW ALL COLOR WAYS	\$183 WHLS / \$336 MSRP



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NAME	SKU	SIZE L X W X H	NOTES	PRICE
TUBE JUMBO DIAMOND	TUB2	12" X 12" X 12"	VIEW ALL COLOR WAYS	\$236.50 WHLS / \$473 MSRP
TUBE TALL SAUCER	TUB4	5.5" X 5.5" X 13.25"	VIEW ALL COLOR WAYS	\$189 WHLS / \$378 MSRP
TUBE WIDE SAUCER	TUB5	7.5" X 7.5" X 10.25"	VIEW ALL COLOR WAYS	\$189 WHLS / \$378 MSRP
TUBE BOWL BOTTOM	TUB7	6.5" X 6.5" X 10.5"	VIEW ALL COLOR WAYS	\$189 WHLS / \$378 MSRP
TUBE WIGGLE VASE	TUB9	8" X 8" X 12.5"	VIEW ALL COLOR WAYS	\$264 WHLS / \$528 MSRP



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NAME	SKU	SIZE L X W X H	NOTES	PRICE
TUBE CLOVER BALL	TUB11	9" X 9" X 9.5"	VIEW ALL COLOR WAYS	\$198 WHLS / \$396 MSRP
TUBE TALL BALL	TUB13	9" X 9" X 19.5"	VIEW ALL COLOR WAYS	\$264 WHLS / \$528 MSRP
TUBE SMALL OVAL	TUB14	7.25" X 7.25" X 10"	VIEW ALL COLOR WAYS	\$162 WHLS / \$324 MSRP
MAGAZINE HOLDER	MR	16.5" X 8.75" X 11"	VIEW ALL COLOR WAYS	\$1,000 WHLS / \$2,000 MSRP

Housewares



Order Information

PLEASE VISIT OUR WEBSITE FOR MORE INFORMATION
REGARDING PRODUCT AVAILABILITY AND ORDERS

Order policies for whls accounts

- A whls account must be established with our sales department in order to purchase at whls pricing
- Minimum Purchase order of \$3,000 WHLS can be combined with any items
- WHLS is 50% off retail – with a 2.0 markup for final retail pricing.
- To establish a new account, please reach out to our sales team at info@bzippyandcompany.com or apply through our website bzippyandcompany.com.
- To place an order, please submit an order form to our sales team or email us directly at info@bzippyandcompany.com
- Payment in full is due upon invoicing – orders are processed once payment clears.
- We recommend placing orders on a quarterly basis, 12-14 weeks in advance

Lead Time

Please allow our typical 10-12 week turnaround for delivery based on inventory. Items that are made to order are placed on our production schedule after an invoice is paid in full. These items are built by hand, bisque fired, glazed, and then glaze fired. Before packing, this process typically takes 8-12 weeks.

Our estimates are based on perfect studio and kiln conditions and are subject to change should an unforeseeable circumstance arise.

All orders are assigned an estimated ship date upon receiving payment, and are updated throughout the production process.

New Wholesale Accounts

Minimum purchase order of \$3,000

Established Wholesale Accounts

Minimum reorder — \$3,000. Multi-store orders: minimum of \$3,000 per store. If your location changes, or new locations are added, approval will be required as noted above.

Inactive Accounts

Previously established accounts that have not ordered within 12 months will become inactive. To be reinstated, inactive accounts must meet minimum opening order requirements for new accounts.

Product Information

BZIPPY clay goods are one-of-a-kind stoneware / earthenware editions with variations in glazes depending on the high fire process. Please note that works are unique and not exactly the same due to the firing process and handmade quality. Works are fragile – please handle with care.

Variations occur throughout the hand made process; final products may vary slightly from the listed dimensions or possess innate morphs. The tension between uniformity and character is inherent to our fabrication process.

Our works are indoor and outdoor. Note for outdoor use: for outdoor use in colder climates, we advise to bring works indoors during the winter.

Inventory & Ready to Ship

To see what we currently have in stock, please view the Ready to Ship section on our website. We also invite you to reach out to the studio to schedule a facetime call or visit our showroom in person (by appointment only).

We understand you may have an emergency and need a piece as soon as possible. While we cannot rush the production process, we keep many bisque items in stock to glaze on demand. Please call us or order directly from the Ready to Ship section. Ready to Ship items typically have a 2 day handling time. Works that are unglazed (in raw terracotta, RAW TC) can be glazed on demand within a week turnaround (given ideal kiln conditions).

Rush Orders

We understand you may have deadlines that don't fit with our 10-12 week lead time. We can accommodate rush orders based on the project scope and the capacity at our studio at the time of order. Rush orders are assessed individually and subject to additional fees.

We also encourage you to check the Ready to Ship section of our website to purchase items that are already in stock.

Terms and Conditions

Shipping + Handling

BZIPPY products are made-to-order, unless in stock, and orders are processed on a first-come-first-served basis. Orders can also be placed based on current inventory stock; please view our webshop or email us for an inventory list for availability. All orders are assigned an estimated ship date, but please allow our typical 10 - 12 week turnaround for delivery based on inventory.

All orders are packed professionally to industry standards for fragile works. Clients are responsible for all shipping & handling costs based on weight and destination. All orders are shipped via UPS Ground, insured, unless requested otherwise.

Larger and international orders are shipped via BTX Global Freight or DHL shipments on a pallet using industrial cardboard crates. If your order requires freight shipping, please relay the client's capacity to receive a crate at the time of order.

Any rush orders or special deliveries will be subject to higher pricing than regular ground shipping depending on the delivery timeline.

During Holiday Season

Please anticipate the possibility of a longer lead time prior to the holiday season. To avoid late delivery of holiday merchandise, please order 12-14 weeks in advance.

Cancellations + Changes

BZIPPY goods may result in occasional delays or back-orders and cannot be cancelled or refunded. Returns accepted only if items were damaged in shipping due to our packing process. No cash refunds for returned merchandise - credit only. Return credits are issued only upon a safe return shipment.

Accepted orders are not subject to cancellation or changes once payment is processed, except with our written approval. BZIPPY may require as a condition of such approval, reimbursement for any costs incurred in production of the original order or additional costs due to changes since everything is made to order. Deposits on orders will not be returned on canceled orders.

Invoice & Payment

Invoices are emailed within 2 business days. Full payment is due at the time your order is placed. Orders can be paid with a credit card (Visa, Mastercard, Amex) via Quickbooks Invoice, via mailed check, or wire transfer. Orders are placed on our production schedule only when payment clears. For a wire transfer, please contact the studio to receive bank details.

White Glove Service

White glove service is available within the greater Los Angeles, Palm Springs, San Diego, Santa Barbara, Ojai areas upon request - please coordinate with us via email upon placing your order. White glove service incurs an additional fee based on order size and distance.

Claims

Buyer must inspect shipment upon receipt. All claims must be made within three business days of receipt of goods. Merchandise stored for future use must be checked upon receipt. Failure to make a claim within three business day constitutes acceptance of the goods as is.

For claims, save original carton(s) and contents for possible inspection; take photographs; call the carrier to report the damages and receive claim instructions. For all shipments, notify info@bzippyandcompany.com immediately of any damages, and supply photographs.

Returns

Returns accepted only if items were damaged in shipping due to our packing process. No cash refunds for returned merchandise - credit only. Return credits are issued only upon a safe return shipment.

Wholesale Order Form

COMPANY NAME		PURCHASE ORDER # & DATE	
BILLING CONTACT		SHIPPING CONTACT	
BILLING ADDRESS		SHIPPING ADDRESS	
PHONE / EMAIL		PHONE / EMAIL	

PREFERRED DELIVERY METHOD (LOCAL PICKUP, LOCAL WHITE GLOVE DELIVERY, SHIPPING, FREIGHT)	FEDEX OR UPS ACCOUNT #
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SKU#	DESCRIPTION	COLOR	\$ RETAIL PRICE	\$ WHSL PRICE	# OF UNITS	TOTAL